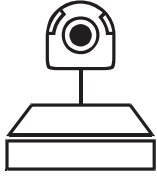


Unit 3, Lesson 19

Visual 1

WHAT DO YOU EARN?

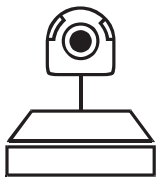
| HOURLY WAGE | NUMBER OF STUDENTS |
|------------------|-----------------------|
| \$5.00- \$7.00 | _____ |
| \$7.01- \$9.00 | _____ |
| \$9.01- \$12.00 | _____ |
| \$12.01- \$15.00 | _____ |
| \$15.01- \$25.00 | _____ |
| \$25.01-\$50.00 | _____ |
| \$50.01- \$75.00 | _____ |
| \$75.01- \$99.00 | _____ |
| \$100 and over | _____ |

**Unit 3, Lesson 19**

Visual 2

**FACTORS OF PRODUCTION
AND THE FACTOR PAYMENTS**

| FACTORS | PAYMENTS |
|-------------------------|-----------------|
| Labor | Wages |
| Capital | Interest |
| Land | Rent |
| Entrepreneurship | Profit |

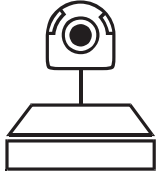


Unit 3, Lesson 19

Visual 3

TRAITS OF THE ENTREPRENEUR

1. Shows self-confidence.
2. Is willing to sacrifice.
3. Is an aggressive decision maker.
4. Can identify opportunities or niches.
5. Can keep cool through bad times.
6. Shows a high level of stamina and energy.
7. Remains focused even when distracted.
8. Keeps the spirit of creative change alive.
9. Thrives on the sense of accomplishment.
10. Opts for opportunity, not money.
11. Accepts and learns from failure.
12. Prefers innovation to status quo.



Unit 3, Lesson 19

Visual 4

ENTREPRENEURSHIP SLOGANS

- Ask not who will employ you, but whom you will employ.
- Always mess with success.
- A friend in need is a customer.
- Be distinguished or be extinguished.
- Plan on changing your plans.
- Failure is a good place to start.
- Playing it safe is dangerous.
- Look for the second right answer.
- Problems are opportunities in disguise.